

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2004

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2004 calendar year, or tax year beginning, and ending

| | | | | |
|--|---|---|--|--|
| B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending | Please use IRS label or print or type. So Specific Instructions. | C Name of organization CANCER FUND OF AMERICA, INC. | | D Employer identification no. 58-1766061 |
| | | Number and street (or P.O. box if mail is not delivered to street address) Room/suite 2901 BREEZEWOOD LANE | | E Telephone number 865-938-5281 |
| | | City or town, state or country, and ZIP + 4 KNOXVILLE TN 37921-1099 | | F Accounting method: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other (specify) |
| | | | | |

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ)

G Website: WWW.CFOA.ORG

J Organization type

(check only one) ☒ 501(c) (3) (insert no.) ☐ 4947(a)(1) or ☐ 527

K Check here ☐ if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if the organization received a Form 990 Package in the mail, it should file a return without financial data. Some states require a complete return.

H and I are not applicable to section 527 organizations.

H(a) Is this a group return for affiliates? ☐ Yes ☒ NoH(b) If "Yes," enter number of affiliates ☐ Yes ☐ NoH(c) Are all affiliates included? ☐ Yes ☐ No
(If "No," att. a list. See instr.)H(d) Is this a separate return filed by an organization covered by a group ruling? ☐ Yes ☐ No

I Group Exemption Number

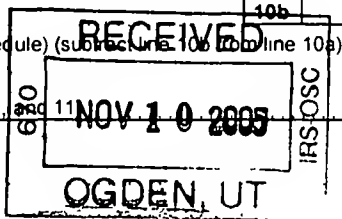
M Check ☐ if the organization is not required to attach Sch. B (Form 990, 990-EZ, or 990-PF)

L Gross receipts. Add lines 6b, 8b, 9b, and 10b to line 12. 21,275,466

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See page 18 of the instructions)

| | | | | | |
|-----|--|----------------|------------|------------|--|
| 1 | Contributions, gifts, grants, and similar amounts received. | | | | |
| a | Direct public support | 1a | 20,866,296 | | |
| b | Indirect public support | 1b | 170,321 | | |
| c | Government contributions (grants) | 1c | | | |
| d | Total (add lines 1a through 1c) (cash \$ 13,781,291 noncash \$ 7,255,326) | 1d | | 21,036,617 | |
| 2 | Program service revenue including government fees and contracts (from Part VII, line 93) | 2 | | | |
| 3 | Membership dues and assessments | 3 | | | |
| 4 | Interest on savings and temporary cash investments | 4 | | 7,874 | |
| 5 | Dividends and interest from securities | 5 | | | |
| 6a | Gross rents | 6a | | | |
| b | Less rental expenses | 8b | | | |
| c | Net rental income or (loss) (subtract line 6b from line 6a) | 8c | | | |
| 7 | Other investment income (describe) | 7 | | | |
| 8a | Gross amount from sales of assets other than inventory | (A) Securities | | (B) Other | |
| b | Less cost or other basis and sales expenses | 8a | 31,513 | | |
| c | Gain or (loss) (attach schedule) | 8b | 30,384 | | |
| d | Net gain or (loss) (combine line 8c, columns (A) and (B)) | 8c | 1,129 | | |
| 9 | Special events and activities (attach schedule). If any amount is from gaming, check here <input type="checkbox"/> | SEE STMT 1 | | | |
| a | Gross revenue (not including \$ of contributions reported on line 1a) | 9a | | | |
| b | Less direct expenses other than fundraising expenses | 9b | | | |
| c | Net income or (loss) from special events (subtract line 9b from line 9a) | 9c | | | |
| 10a | Gross sales of inventory, less returns and allowances | 10a | | | |
| b | Less cost of goods sold | 10b | | | |
| c | Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a) | 10c | | | |
| 11 | Other revenue (from Part VII, line 103) | 11 | | 199,462 | |
| 12 | Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11) | 12 | | 21,245,082 | |
| 13 | Program services (from line 44, column (B)) | 13 | | 5,901,460 | |
| 14 | Management and general (from line 44, column (C)) | 14 | | 708,158 | |
| 15 | Fundraising (from line 44, column (D)) | 15 | | 14,635,223 | |
| 16 | Payments to affiliates (attach schedule) | 16 | | | |
| 17 | Total expenses (add lines 16 and 44, column (A)) | 17 | | 21,244,841 | |
| 18 | Excess or (deficit) for the year (subtract line 17 from line 12) | 18 | | 241 | |
| 19 | Net assets or fund balances at beginning of year (from line 73, column (A)) | 19 | | 3,057,963 | |
| 20 | Other changes in net assets or fund balances (attach explanation) | 20 | | 51,800 | |
| 21 | Net assets or fund balances at end of year (combine lines 18, 19, and 20) | 21 | | 3,110,004 | |

SCANNED DEC 01 2005

E x p e n s e s
N e t
a s s e t s

SEE STATEMENT 2

23

Part II Statement of

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations

Functional Expenses

and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See page 22 of the instructions.)

| Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I. | (A) Total | (B) Program services | (C) Management and general | (D) Fundraising |
|--|---------------|----------------------|----------------------------|-----------------|
| 22 Grants and allocations (attach schedule) (cash \$ <u> </u> non-cash \$ <u> </u>) | 22 | | | |
| 23 Specific assistance to individuals STMT 3 | 23 3,216,379 | 3,216,379 | | |
| 24 Benefits paid to or for members | 24 | | | |
| 25 Compensation of officers, directors, etc. | 25 419,100 | 298,045 | 101,805 | 19,250 |
| 26 Other salaries and wages | 26 683,345 | 613,940 | 17,924 | 51,481 |
| 27 Pension plan contributions | 27 34,805 | 34,805 | | |
| 28 Other employee benefits | 28 268,446 | 178,686 | 73,202 | 16,558 |
| 29 Payroll taxes | 29 99,685 | 79,984 | 11,420 | 8,281 |
| 30 Professional fundraising fees | 30 13,186,685 | | | 13,186,685 |
| 31 Accounting fees | 31 | | | |
| 32 Legal fees | 32 | | | |
| 33 Supplies | 33 22,518 | 14,276 | 1,104 | 7,138 |
| 34 Telephone | 34 44,514 | 24,484 | 7,789 | 12,241 |
| 35 Postage and shipping | 35 1,111,239 | 661,597 | 113,593 | 336,049 |
| 36 Occupancy | 36 23,066 | 12,686 | 4,037 | 6,343 |
| 37 Equipment rental and maintenance | 37 4,562 | 2,509 | 798 | 1,255 |
| 38 Printing and publications | 38 551,188 | 222,658 | 82,756 | 245,774 |
| 39 Travel | 39 | | | |
| 40 Conferences, conventions, and meetings | 40 103,871 | 57,129 | 18,177 | 28,565 |
| 41 Interest | 41 49,871 | 27,429 | 8,727 | 13,715 |
| 42 Depreciation, depletion, etc. (attach schedule) | 42 97,726 | 53,749 | 17,102 | 26,875 |
| 43 Other expenses not covered above (itemize): a | 43a | | | |
| b SEE STATEMENT 4 | 43b 1,327,841 | 403,104 | 249,724 | 675,013 |
| c | 43c | | | |
| d | 43d | | | |
| e | 43e | | | |
| 44 Total functional expenses (add lines 22 - 43) Organizations completing columns (B)-(D), carry these totals to lines 13-15 | 44 21,244,841 | 5,901,460 | 708,158 | 14,635,223 |

Joint Costs. Check ☒ if you are following SOP 98-2.Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? ☒ Yes ☐ NoIf "Yes," enter (i) the aggregate amount of those joint costs \$ 17,552,938 (ii) the amount allocated to Program services \$ 2,633,463 ;(iii) the amount allocated to Management and general \$ 708,158 and (iv) the amount allocated to Fundraising \$ 14,211,317**Part III Statement of Program Service Accomplishments** (See page 25 of the instructions.)

What is the organization's primary exempt purpose?

SEE STATEMENT 5

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

Program Service Expenses
(Required for 501(c)(3) & (4) orgs. & 4947(a)(1) trusts, but optional for others.)

| | | |
|---|--|-----------|
| a PATIENT SERVICES - FINANCIAL AND OTHER ASSISTANCE TO CANCER PATIENTS AND THEIR CAREGIVERS | (Grants and allocations \$ <u> </u>) | 3,851,235 |
| b COMMUNITY SERVICES - FINANCIAL AND OTHER ASSISTANCE TO COMMUNITY ORGANIZATIONS THAT PROVIDE SERVICES TO ILL AND NEEDY INDIVIDUALS | (Grants and allocations \$ <u> </u>) | 1,846,625 |
| c PUBLIC HEALTH EDUCATION - DISTRIBUTION OF EDUCATIONAL MATERIALS VIA DIRECT MAIL AND PERSONAL VOLUNTEERS | (Grants and allocations \$ <u> </u>) | 203,600 |
| d | (Grants and allocations \$ <u> </u>) | |
| e Other program services (attach schedule) | (Grants and allocations \$ <u> </u>) | |
| f Total of Program Service Expenses (should equal line 44, column (B), Program services) | | 5,901,460 |

Part IV Balance Sheets (See page 25 of the instructions.)

| Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only. | | (A) Beginning of year | | (B) End of year |
|---|---|--------------------------|-----|--------------------|
| 45 | Cash-non-interest-bearing | 201,552 | 45 | 388,656 |
| 46 | Savings and temporary cash investments | | 46 | |
| 47a | Accounts receivable | | 47a | |
| b | Less: allowance for doubtful accounts | | 47b | |
| 47c | | | 47c | |
| 48a | Plodges receivable | 793,124 | 48a | |
| b | Less: allowance for doubtful accounts | | 48b | |
| 48c | | 974,851 | 48c | 793,124 |
| 49 | Grants receivable | | 49 | |
| 50 | Receivables from officers, directors, trustees, and key employees (attach schedule) | SEE WORKSHEET | 50 | 431,250 |
| 51a | Other notes and loans receivable (attach schedule) | SEE WORKSHEET | 51a | 1,637 |
| b | Less: allowance for doubtful accounts | | 51b | |
| 51c | | 3,135 | 51c | 1,637 |
| 52 | Inventories for sale or use | 2,326,751 | 52 | 2,325,757 |
| 53 | Prepaid expenses and deferred charges | | 53 | |
| 54 | Investments-securities | | 54 | |
| 55a | Investments-land, buildings, and equipment basis | | 55a | |
| b | Less: accumulated depreciation (attach schedule) | | 55b | |
| 55c | | | 55c | |
| 56 | Investments-other (attach schedule) | | 56 | |
| 57a | Land, buildings, and equipment, basis | 1,578,137 | 57a | |
| b | Less: accumulated depreciation (attach schedule) | SEE STATEMENT 6 | 57b | 475,756 |
| 57c | | 1,102,093 | 57c | 1,102,381 |
| 58 | Other assets (describe SEE STATEMENT 7) | 126,682 | 58 | 192,549 |
| 59 | Total assets (add lines 45 through 58) (must equal line 74) | 5,176,712 | 59 | 5,235,354 |
| 60 | Accounts payable and accrued expenses | 1,289,009 | 60 | 1,254,332 |
| 61 | Grants payable | 90,000 | 61 | 127,500 |
| 62 | Deferred revenue | | 62 | |
| 63 | Loans from officers, directors, trustees, and key employees (attach schedule) | | 63 | |
| 64a | Tax-exempt bond liabilities (attach schedule) | | 64a | |
| b | Mortgages and other notes payable (attach schedule) | SEE WORKSHEET | 64b | 743,518 |
| 65 | Other liabilities (describe) | | 65 | |
| 66 | Total liabilities (add lines 60 through 65) | 2,118,749 | 66 | 2,125,350 |
| Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74 | | | | |
| 67 | Unrestricted | 3,057,963 | 67 | 3,110,004 |
| 68 | Temporarily restricted | | 68 | |
| 69 | Permanently restricted | | 69 | |
| Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74 | | | | |
| 70 | Capital stock, trust principal, or current funds | | 70 | |
| 71 | Paid-in or capital surplus, or land, building, and equipment fund | | 71 | |
| 72 | Retained earnings, endowment, accumulated income, or other funds | | 72 | |
| 73 | Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72, column (A) must equal line 19, column (B) must equal line 21) | 3,057,963 | 73 | 3,110,004 |
| 74 | Total liabilities and net assets / fund balances (add lines 66 and 73) | 5,176,712 | 74 | 5,235,354 |

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return (See page 27 of the instructions.)

| | | | |
|----------|--|----------|------------|
| a | Total revenue, gains, and other support per audited financial statements | a | 21,245,082 |
| b | Amounts included on line a but not on line 12, Form 990: | | |
| (1) | Net unrealized gains on investments \$ | | |
| (2) | Donated services and use of facilities \$ | | |
| (3) | Recoveries of prior year grants \$ | | |
| (4) | Other (specify): | | |
| | \$ | | |
| | Add amounts on lines (1) through (4) | b | |
| c | Line a minus line b | c | 21,245,082 |
| d | Amounts included on line 12, Form 990 but not on line e: | | |
| (1) | Investment expenses not included on line 6b, Form 990 \$ | | |
| (2) | Other (specify): | | |
| | \$ | | |
| | Add amounts on lines (1) and (2) | d | |
| e | Total revenue per line 12, Form 990 (line c plus line d) | e | 21,245,082 |

Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return

| | | | |
|----------|--|----------|------------|
| a | Total expenses and losses per audited financial statements | a | 21,244,841 |
| b | Amounts included on line a but not on line 17, Form 990: | | |
| (1) | Donated services and use of facilities \$ | | |
| (2) | Prior year adjustments reported on line 20, Form 990 \$ | | |
| (3) | Losses reported on line 20, Form 990 \$ | | |
| (4) | Other (specify): | | |
| | \$ | | |
| | Add amounts on lines (1) through (4) | b | |
| c | Line a minus line b | c | 21,244,841 |
| d | Amounts included on line 17, Form 990 but not on line a: | | |
| (1) | Investment expenses not included on line 6b, Form 990 \$ | | |
| (2) | Other (specify): | | |
| | \$ | | |
| | Add amounts on lines (1) and (2) | d | |
| e | Total expenses per line 17, Form 990 (line c plus line d) | e | 21,244,841 |

Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated; see page 27 of the instructions.)

| (A) Name and address | (B) Title and average hours per week devoted to position | (C) Compensation (If not paid, enter -0-) | (D) Contrib to employee benefit plans & deferred compensation | (E) Expense account and other allowances |
|---|--|---|---|--|
| JAMES REYNOLDS 24509 WALROCK LA KNOXVILLE TN 37921 | PRESIDENT 40 | 192,500 | 6,927 | 0 |
| ROSE PERKINS 7523 E. KAEI CIRCLE MESA AZ 85207 | VICE PRES 40 | 133,100 | 4,790 | 0 |
| KYLE EFFLER 2901 BREEZEWOOD KNOXVILLE TN 37921 | CFO 40 | 93,500 | 3,365 | 0 |
| CAROL CRUZE 5500 JONES RD KNOXVILLE TN 37918 | CHAIRMAN 1 | 0 | 0 | 0 |
| INEZ PRIGMORE 125 UNION AVE LUTTRELL TN 37779 | DIRECTOR 1 | 0 | 0 | 0 |
| LOIS WELCH 7919 QUAIL RUN DR KNOXVILLE TN 37928 | DIRECTOR 1 | 0 | 0 | 0 |
| MARIA SNIDER 1212 BOXWOOD DR APOPKA FL 32703 | SECRETARY 1 | 0 | 0 | 0 |
| DEAN MEADE 800 NORTH MAGNOL ORLANDO FL 32803 | DIRECTOR 1 | 0 | 0 | 0 |
| JESS GROESBECK 1418 EAST BLACKB MT VERNON WA 98274 | MED ADVISOR 1 | 0 | 0 | 0 |
| GARY FISH 228 EASTVIEW DR ALPINE UT 84004 | DIRECTOR 1 | 0 | 0 | 0 |

75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations?
If "Yes," attach schedule-see page 28 of the instructions

► ☐ Yes ☒ No

Part VI Other Information (See page 28 of the instructions.)

| | Yes | No |
|--|---|----|
| 76 Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity | 76 | X |
| 77 Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes. | 77 | X |
| 78a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return? | 78a | X |
| b If "Yes," has it filed a tax return on Form 990-T for this year? | 78b | |
| 79 Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement | 79 | X |
| 80a Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization? | 80a X | |
| b If "Yes," enter the name of the organization CANCER FUND OF AMERICA SUPPORT SRVCS and check whether it is <input checked="" type="checkbox"/> exempt or <input type="checkbox"/> nonexempt. | | |
| 81a Enter direct and indirect political expenditures. See line 81 instructions | 81a | |
| b Did the organization file Form 1120-POL for this year? | 81b | X |
| 82a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value? | 82a | X |
| b If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.) | 82b | |
| 83a Did the organization comply with the public inspection requirements for returns and exemption applications? | 83a X | |
| b Did the organization comply with the disclosure requirements relating to quid pro quo contributions? | 83b X | |
| 84a Did the organization solicit any contributions or gifts that were not tax deductible? | 84a | X |
| b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? | 84b N/A | |
| 85 501(c)(4), (5), or (6) organizations a Were substantially all dues nondeductible by members? | 85a N/A | |
| b Did the organization make only in-house lobbying expenditures of \$2,000 or less? If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year. | 85b N/A | |
| c Dues, assessments, and similar amounts from members | 85c | |
| d Section 162(e) lobbying and political expenditures | 85d | |
| e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices | 85e | |
| f Taxable amount of lobbying and political expenditures (line 85d less 85e) | 85f | |
| g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? | 85g N/A | |
| h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year? | 85h N/A | |
| 86 501(c)(7) orgs Enter a Initiation fees and capital contributions included on line 12 | 86a | |
| b Gross receipts, included on line 12, for public use of club facilities | 86b | |
| 87 501(c)(12) orgs Enter: a Gross income from members or shareholders | 87a | |
| b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) | 87b | |
| 88 At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX | 88 | X |
| 89a 501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under section 4911 <u>0</u> , section 4912 <u>0</u> , section 4955 <u>0</u> | | |
| b 501(c)(3) and 501(c)(4) orgs Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction | 89b | X |
| c Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 | | 0 |
| d Enter Amount of tax on line 89c, above, reimbursed by the organization | | 0 |
| 90a List the states with which a copy of this return is filed SEE ATTACHED STATEMENT | 90b | 30 |
| b Number of employees employed in the pay period that includes March 12, 2004 (See instructions) | | |
| 91 The books are in care of KYLE EFFLER Located at KNOXVILLE, TN | Telephone no 865-938-5281 ZIP + 4 37921-1099 | |
| 92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here and enter the amount of tax-exempt interest received or accrued during the tax year | 92 | |

Part VII Analysis of Income-Producing Activities (See page 33 of the instructions.)

Note: Enter gross amounts unless otherwise indicated.

93 Program service revenue.

a _____
b _____
c _____
d _____
e _____

f Medicare/Medicaid payments

g Fees and contracts from government agencies

94 Membership dues and assessments**95** Interest on savings and temporary cash investments**96** Dividends and interest from securities**97** Net rental income or (loss) from real estate:

a debt-financed property

b not debt-financed property

98 Net rental income or (loss) from personal property**99** Other investment income**100** Gain or (loss) from sales of assets other than inventory**101** Net income or (loss) from special events**102** Gross profit or (loss) from sales of inventory**103** Other revenue a

b MAILING LIST RENTAL

c MISCELLANEOUS INCOME

d _____

e _____

104 Subtotal (add columns (B), (D), and (E))**105** Total (add line 104, columns (B), (D), and (E))

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See page 34 of the instructions.)

Line No. Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)

N/A

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See page 34 of the instructions.)

| (A) Name, address, and EIN of corporation, partnership, or disregarded entity | (B) Percentage of ownership interest | (C) Nature of activities | (D) Total income | (E) End-of-year assets |
|--|---|-----------------------------|---------------------|---------------------------|
| N/A | % | | | |
| | % | | | |
| | % | | | |
| | % | | | |

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See page 34 of the instructions.)

(a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

Yes ☐ No ☒

(b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?

Yes ☐ No ☒

Note: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions)

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Please Sign

James T. Reynolds

Date

11-07-2005

Bl. S. President

Check if self

Preparer's SSN or PTIN

SCHEDULE A
(Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

OMB No. 1545-0047

2004

Department of the Treasury
Internal Revenue Service

Supplementary Information-(See separate instructions.)

► **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

Name of the organization

Employer identification number

CANCER FUND OF AMERICA, INC.

58-1766061

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See page 1 of the instructions. List each one. If there are none, enter "None.")

| (a) Name and address of each employee paid more than \$50,000 | (b) Title and average hours per week devoted to position | (c) Compensation | (d) Contributions to empl. ben. plans & deferred comp. | (e) Expense account and other allowances |
|---|--|------------------|--|--|
| JAMES REYNOLDS, JR 10506 E. OBISPO RD. MESA AZ 85212 | FUNDRAISING DIR 40 | 83,600 | 19,286 | 0 |
| PEGGY LEWIS 2223 N 56TH STREET MESA AZ 85215 | HOSPICE COORDINATOR 40 | 71,500 | 16,340 | 0 |
| JOSHUA LOVELESS 4071 E. SIDEWINDER CT. GILBERT AZ 85297 | PATIENT SVC COUNSELOR 40 | 69,300 | 15,598 | 0 |
| BRIAN MORSE 5932 E. INGRAM ST MESA AZ 85205 | WAREHOUSE MGR 40 | 70,950 | 11,775 | 0 |
| CLAUDETTE PERKINS 1849 S. POWER RD #1247 MESA AZ 85206 | VOLUNTEER CRDNTR 40 | 55,000 | 14,400 | 0 |
| Total number of other employees paid over \$50,000 | 0 | | | |

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See page 2 of the instructions. List each one (whether individuals or firms) If there are none, enter "None")

| (a) Name and address of each independent contractor paid more than \$50,000 | (b) Type of service | (c) Compensation |
|--|---------------------|------------------|
| ASSOCIATED COMMUNITY SERVICES 24681 NORTHWESTERN HWY SOUTHFIELD MI 48075 | TELEMARKETING | 3,815,890 |
| CIVIC DEVELOPMENT GROUP 425 RARITAN CTR PKWY EDISON NJ 08837 | TELEMARKETING | 3,033,780 |
| PREFERRED COMMUNITY SERVICES 5656 W 74TH ST INDIANAPOLIS IN 46278 | TELEMARKETING | 864,513 |
| ORGANIZATIONAL DEVELOPMENT 5311 LAKE WORTH RD LAKE WORTH FL 33463 | TELEMARKETING | 755,102 |
| DAYCOM TELEMARKETING 2001 E. BROADWAY BOLIVAR MO 65613 | TELEMARKETING | 348,751 |
| Total number of others receiving over \$50,000 for professional services | 5 | |

For Paperwork Reduction Act Notice, see the instructions for Form 990 and Form 990-EZ.

Schedule A (Form 990 or 990-EZ) 2004

Part III Statements About Activities (See page 2 of the instructions.)

| | Yes | No |
|--|-----|----|
| 1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ _____ (Must equal amounts on line 38, Part VI-A, or line I of Part VI-B.) Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities. | | X |
| 2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.) | | |
| a Sale, exchange, or leasing of property? | | X |
| b Lending of money or other extension of credit? SEE STATEMENT 8 | X | |
| c Furnishing of goods, services, or facilities? | | X |
| d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? SEE PART V, FORM 990 | X | |
| a Transfer of any part of its income or assets? | | X |
| 3a Do you make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how you determine that recipients qualify to receive payments.) | | X |
| b Do you have a section 403(b) annuity plan for your employees? | | X |
| 4a Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds? | | X |
| b Do you provide credit counseling, debt management, credit repair, or debt negotiation services? | | X |

Part IV Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions)The organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

- 5 ☐ A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6 ☐ A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7 ☐ A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8 ☐ A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9 ☐ A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state **▶** _____
- 10 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11a ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11b ☐ A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12 ☒ An organization that normally receives: (1) **more than 33 1/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions-subject to certain exceptions, and (2) **no more than 33 1/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13 ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in (1) lines 5 through 12 above, or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). (See section 509(a)(3).)

Provide the following information about the supported organizations. (See page 5 of the instructions.)

(a) Name(s) of supported organization(s)

(b) Line number from above

- 14 ☐ An organization organized and operated to test for public safety. Section 509(a)(4). (See page 5 of the instructions.)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting.

Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

| Calendar year (or fiscal year beginning in) | (a) 2003 | (b) 2002 | (c) 2001 | (d) 2000 | (e) Total |
|---|------------|------------|------------|------------|------------|
| 15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.) | 19,548,335 | 19,245,504 | 17,684,470 | 14,898,370 | 71,376,679 |
| 16 Membership fees received | | | | | 0 |
| 17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose | | | | | 0 |
| 18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(e)(5)), rents, royalties, and unrelated business taxable income (loss section 511 taxes) from businesses acquired by the organization after June 30, 1975 | 329 | | 4,038 | 12,232 | 16,599 |
| 19 Net income from unrelated business activities not included in line 18 | | | | | 0 |
| 20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf | | | | | 0 |
| 21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge. | | | | | 0 |
| 22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets. STMT 9 | 185,062 | 166,812 | 138,640 | 130,208 | 620,722 |
| 23 Total of lines 15 through 22 | 19,733,726 | 19,412,316 | 17,827,148 | 15,040,810 | 72,014,000 |
| 24 Line 23 minus line 17 | 19,733,726 | 19,412,316 | 17,827,148 | 15,040,810 | 72,014,000 |
| 25 Enter 1% of line 23 | 197,337 | 194,123 | 178,271 | 150,408 | |
| 26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24 | | | | | 0 |
| b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2000 through 2003 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts | | | | | |
| c Total support for section 509(a)(1) test: Enter line 24, column (e) | | | | | |
| d Add Amounts from column (e) for lines: 18 19 | | | | | |
| 22 26b | | | | | |
| e Public support (line 26c minus line 26d total) | | | | | |
| f Public support percentage (line 26e (numerator) divided by line 26c (denominator)) | | | | | % |
| 27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year | | | | | |
| (2003) (2002) (2001) (2000) | | | | | |
| b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000 (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: | | | | | |
| (2003) (2002) (2001) (2000) | | | | | |
| c Add Amounts from column (e) for lines 15 17 | 71,376,679 | | | | |
| 20 21 | | | | | |
| d Add Line 27a total and line 27b total | | | | | |
| e Public support (line 27c total minus line 27d total) | | | | | |
| f Total support for section 509(a)(2) test: Enter amount from line 23, column (e) | | | | | |
| g Public support percentage (line 27e (numerator) divided by line 27f (denominator)) | | | | | 99.1150% |
| h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)) | | | | | 0.0230% |
| 28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2000 through 2003, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15 | | | | | |

Part IV Private School Questionnaire (See page 7 of the instructions.)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

| | | N/A | Yes | No |
|-----|---|-----|-----|----|
| 29 | Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? | | | |
| 30 | Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? | | | |
| 31 | Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.) | | | |
| 32 | Does the organization maintain the following: | | | |
| a | Records indicating the racial composition of the student body, faculty, and administrative staff? | | | |
| b | Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? | | | |
| c | Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? | | | |
| d | Copies of all material used by the organization or on its behalf to solicit contributions? | | | |
| | If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement) | | | |
| 33 | Does the organization discriminate by race in any way with respect to: | | | |
| a | Students' rights or privileges? | | | |
| b | Admissions policies? | | | |
| c | Employment of faculty or administrative staff? | | | |
| d | Scholarships or other financial assistance? | | | |
| e | Educational policies? | | | |
| f | Use of facilities? | | | |
| g | Athletic programs? | | | |
| h | Other extracurricular activities? | | | |
| | If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement) | | | |
| 34a | Does the organization receive any financial aid or assistance from a governmental agency? | | | |
| b | Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement | | | |
| 35 | Does the organization certify that it has complied with the applicable requirements of sections 401 through 405 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation | | | |

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 9 of the instructions.)
(To be completed **ONLY** by an eligible organization that filed Form 5768) N/ACheck ☐ **a** if the organization belongs to an affiliated group. Check ☐ **b** if you checked "a" and "limited control" provisions apply.**Limits on Lobbying Expenditures**

(The term "expenditures" means amounts paid or incurred.)

| | | (a) Affiliated group totals | (b) To be completed for ALL electing organizations |
|--|---|-----------------------------------|---|
| 36 Total lobbying expenditures to influence public opinion (grassroots lobbying) | 36 | | |
| 37 Total lobbying expenditures to influence a legislative body (direct lobbying) | 37 | | |
| 38 Total lobbying expenditures (add lines 36 and 37) | 38 | | |
| 39 Other exempt purpose expenditures | 39 | | |
| 40 Total exempt purpose expenditures (add lines 38 and 39) | 40 | | |
| 41 Lobbying nontaxable amount. Enter the amount from the following table- | | | |
| If the amount on line 40 is- | The lobbying nontaxable amount is- | | |
| Not over \$500,000 | 20% of the amount on line 40 | | |
| Over \$500,000 but not over \$1,000,000 | \$100,000 plus 15% of the excess over \$500,000 | | |
| Over \$1,000,000 but not over \$1,500,000 | \$175,000 plus 10% of the excess over \$1,000,000 | | |
| Over \$1,500,000 but not over \$17,000,000 | \$225,000 plus 5% of the excess over \$1,500,000 | | |
| Over \$17,000,000 | \$1,000,000 | | |
| 42 Grassroots nontaxable amount (enter 25% of line 41) | 42 | | |
| 43 Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36 | 43 | | |
| 44 Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38 | 44 | | |

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below)

See the instructions for lines 45 through 50 on page 11 of the instructions.)

| Calendar year (or fiscal year beginning in) ▶ | Lobbying Expenditures During 4-Year Averaging Period | | | | |
|--|--|-------------|-------------|-------------|--------------|
| | (a) 2004 | (b) 2003 | (c) 2002 | (d) 2001 | (a) Total |
| 45 Lobbying nontaxable amount | | | | | |
| 46 Lobbying ceiling amount (150% of line 45(a)) | | | | | |
| 47 Total lobbying expenditures | | | | | |
| 48 Grassroots nontaxable amount | | | | | |
| 49 Grassroots ceiling amount (150% of line 48(e)) | | | | | |
| 50 Grassroots lobbying expenditures | | | | | |

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions.) N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

- a Volunteers
- b Paid staff or management (Include compensation in expenses reported on lines c through h)
- c Media advertisements
- d Mailings to members, legislators, or the public
- e Publications, or published or broadcast statements
- f Grants to other organizations for lobbying purposes
- g Direct contact with legislators, their staffs, government officials, or a legislative body
- h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i Total lobbying expenditures (Add lines c through h.)

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

| Yes | No | Amount |
|-----|----|--------|
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See page 11 of the instructions)

a Transfers from the reporting organization to a noncharitable exempt organization of

(ii) Other assets

b Other transactions:

(i) Sales or exchanges of assets with a noncharitable exempt organization

(II) Purchases of assets from a noncharitable exempt organization

(III) Rental of facilities, equipment, or other assets

(iv) **Reimbursement arrangements**

(v) Loans or loan guarantees

(vi) Performance of services or membership or fundraising solicitations

c Sharing of facilities, equipment, mailing lists, other assets, or paid employees

d If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization. If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received:

| | Yes | No |
|--------|-----|----|
| 51a(i) | | X |
| a(ii) | | X |
| b(i) | | X |
| b(ii) | | X |
| b(iii) | | X |
| b(iv) | | X |
| b(v) | | X |
| b(vi) | | X |
| c | | X |

[illegible]

52a Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527?

► ☐ Yes ☒ No

b If "Yes," complete the following schedule:

[illegible]

Name

Employer Identification Number

CANCER FUND OF AMERICA, INC.

58-1766061

FORM 990, PART IV, LINE 50 - ADDITIONAL INFORMATION

| Name of borrower | Title |
|-----------------------|----------------|
| (1) JAMES T. REYNOLDS | PRESIDENT |
| (2) ROSE PERKINS | VICE PRESIDENT |
| (3) | |
| (4) | |
| (5) | |
| (6) | |
| (7) | |
| (8) | |
| (9) | |
| (10) | |

| Original amount borrowed | Date of loan | Maturity date | Repayment terms | Interest rate |
|--------------------------|--------------|---------------|-----------------|---------------|
| (1) 276,000 | 1/01/03 | | ON DEMAND | 1.710 |
| (2) 148,000 | 1/01/03 | | ON DEMAND | 1.710 |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| (10) | | | | |

| Security provided by borrower | Purpose of loan |
|-------------------------------|-----------------------------------|
| (1) PROCEEDS OF POLICY | INTEREST IN LIFE INSURANCE POLICY |
| (2) PROCEEDS OF POLICY | INTEREST IN LIFE INSURANCE POLICY |
| (3) | |
| (4) | |
| (5) | |
| (6) | |
| (7) | |
| (8) | |
| (9) | |
| (10) | |

| Consideration furnished by lender | Balance due at beginning of year | Balance due at end of year | Fair market value (990-PF only) |
|-----------------------------------|----------------------------------|----------------------------|---------------------------------|
| (1) NONE | 336,855 | 280,719 | |
| (2) NONE | 104,793 | 150,531 | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| (10) | | | |
| Totals | 441,648 | 431,250 | |

For calendar year 2004, or tax year beginning , and ending

Name

Employer Identification Number

CANCER FUND OF AMERICA, INC.

58-1766061

FORM 990, PART IV, LINE 51A - ADDITIONAL INFORMATION

| Name of borrower | Relationship to disqualified person |
|--------------------------|-------------------------------------|
| (1) EMPLOYEE RECEIVABLES | |
| (2) | |
| (3) | |
| (4) | |
| (5) | |
| (6) | |
| (7) | |
| (8) | |
| (9) | |
| (10) | |

| Original amount borrowed | Date of loan | Maturity date | Repayment terms | Interest rate |
|--------------------------|--------------|---------------|-----------------|---------------|
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| (10) | | | | |

| Security provided by borrower | Purpose of loan |
|-------------------------------|-----------------|
| (1) | |
| (2) | |
| (3) | |
| (4) | |
| (5) | |
| (6) | |
| (7) | |
| (8) | |
| (9) | |
| (10) | |

| Consideration furnished by lender | Balance due at beginning of year | Balance due at end of year | Fair market value (990-PF only) |
|-----------------------------------|----------------------------------|----------------------------|---------------------------------|
| (1) | 3,135 | 1,637 | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| (10) | | | |
| Totals | 3,135 | 1,637 | |

For calendar year 2004, or tax year beginning

, and ending

Name

Employer Identification Number

CANCER FUND OF AMERICA, INC.

58-1766061

FORM 990, PART IV, LINE 64B - ADDITIONAL INFORMATION

| Name of lender | Relationship to disqualified person |
|------------------------------------|-------------------------------------|
| (1) BANK ONE | |
| (2) FIRST TENNESSEE BANK | |
| (3) CHRYSLER FINANCIAL | NONE |
| (4) FIRST TENNESSEE BANK | NONE |
| (5) FIRST TENNESSEE BANK | NONE |
| (6) FIRST TENNESSEE BANK | NONE |
| (7) FIRST TENNESSEE BANK | NONE |
| (8) JEFFERSON PILOT LIFE INSURANCE | NONE |
| (9) BANK ONE | NONE |
| (10) FIRST TENNESSEE BANK | NONE |

| Original amount borrowed | Date of loan | Maturity date | Repayment terms | Interest rate |
|--------------------------|--------------|---------------|---------------------|---------------|
| (1) | 8/19/02 | 8/19/11 | \$5000.00 PER MONTH | 6.920 |
| (2) | 5/08/02 | 5/08/07 | \$7875.00 PER MONTH | 6.500 |
| (3) 19,855 | 12/19/01 | 12/04/04 | \$551.53 PER MONTH | |
| (4) 21,250 | 3/23/01 | 3/23/04 | \$665.00 PER MONTH | 7.800 |
| (5) 22,238 | 12/03/01 | 12/03/04 | \$682.49 PER MONTH | 6.500 |
| (6) 21,403 | 8/28/01 | 8/28/04 | \$671.84 PER MONTH | 8.000 |
| (7) 17,250 | 1/11/02 | 12/11/04 | \$529.41 PER MONTH | 6.500 |
| (8) 75,000 | 4/01/02 | 1/01/06 | \$1700.00 PER MONTH | 2.000 |
| (9) 40,000 | 12/16/02 | 8/01/06 | MINIMUM PAYMENTS | 3.250 |
| (10) 150,000 | 1/05/04 | 1/05/09 | \$1700.00 PER MONTH | 6.250 |

| Security provided by borrower | Purpose of loan |
|--|-------------------|
| (1) | MORTGAGE |
| (2) | MORTGAGE |
| (3) 2002 CHRYSLER SEBRING | AUTO LOAN |
| (4) 2001 OLDSMOBILE SILHOUTTE VAN | AUTO LOAN |
| (5) 2002 KIA SEDONA VAN | AUTO LOAN |
| (6) 2001 LINCOLN TOWN CAR | AUTO LOAN |
| (7) 2002 KIA OPTIMA | AUTO LOAN |
| (8) CSV OF LIFE INSURANCE ON PRESIDENT | WORKING CAPITAL |
| (9) NONE | OPERATING CAPITAL |
| (10) LIFE INSURANCE ON OFFICER | OPERATING CAPITAL |

| Consideration furnished by lender | Balance due at beginning of year | Balance due at end of year |
|-----------------------------------|----------------------------------|----------------------------|
| (1) | 355,017 | 318,656 |
| (2) | 287,849 | 204,006 |
| (3) NONE | 6,619 | |
| (4) NONE | 1,927 | |
| (5) NONE | 7,869 | |
| (6) NONE | 5,169 | |
| (7) NONE | 6,108 | |
| (8) NONE | 39,132 | 19,336 |
| (9) NONE | 30,050 | 39,856 |
| (10) NONE | | 120,803 |
| Totals | 739,740 | 702,657 |

For calendar year 2004, or tax year beginning , and ending

Name

Employer Identification Number

CANCER FUND OF AMERICA, INC.

58-1766061

FORM 990, PART IV, LINE 64B - ADDITIONAL INFORMATION

| Name of lender | Relationship to disqualified person |
|--------------------------|-------------------------------------|
| (1) FIRST TENNESSEE BANK | NONE |
| (2) CHRYSLER FINANCIAL | NONE |
| (3) | |
| (4) | |
| (5) | |
| (6) | |
| (7) | |
| (8) | |
| (9) | |
| (10) | |

| Original amount borrowed | Date of loan | Maturity date | Repayment terms | Interest rate |
|--------------------------|--------------|---------------|--------------------|---------------|
| (1) 15,150 | 9/07/04 | 9/07/06 | \$871.63 PER MONTH | 5.950 |
| (2) 29,715 | 7/31/04 | 9/15/09 | \$692.87 PER MONTH | 13.840 |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| (10) | | | | |

| Security provided by borrower | Purpose of loan |
|-------------------------------|-----------------|
| (1) KIA AMANTI | AUTOMOBILE LOAN |
| (2) TOWN & COUNTRY VAN | AUTOMOBILE LOAN |
| (3) | |
| (4) | |
| (5) | |
| (6) | |
| (7) | |
| (8) | |
| (9) | |
| (10) | |

| Consideration furnished by lender | Balance due at beginning of year | Balance due at end of year |
|-----------------------------------|----------------------------------|----------------------------|
| (1) NONE | | 12,720 |
| (2) NONE | | 28,141 |
| (3) | | |
| (4) | | |
| (5) | | |
| (6) | | |
| (7) | | |
| (8) | | |
| (9) | | |
| (10) | | |
| Totals | | 40,861 |

Federal Statements

Statement 1 - Form 990, Part I, Line 8c - Sale of Assets Other Than Inventory - Other

| Desc | | How Rec'd | Whom Sold | Date Acquired | Date Sold | Sale Price | Cost & Expense | Deprec | Gain/ -Loss |
|-------|------------------|--------------|----------------------|------------------|--------------|---------------|-------------------|-----------|----------------|
| 2001 | OLDS SILHOUTTE | PURCHASE | NON-RELATED INDIVIDU | 3/23/01 | 10/06/04 | \$ 11,900 | \$ 31,121 | \$ 21,785 | \$ 2,564 |
| 2002 | KIA OPTIMA | PURCHASE | | 12/11/01 | 1/18/04 | 8,268 | 19,355 | 8,387 | -2,700 |
| 2002 | CHRYSLER SEBRING | PURCHASE | NON-RELATED INDIVIDU | 12/19/01 | 9/30/04 | 11,345 | 22,400 | 12,320 | 1,265 |
| TOTAL | | | | | | \$ 31,513 | \$ 72,876 | \$ 42,492 | \$ 1,129 |

Statement 2 - Form 990, Line 20 - Other Changes in Net Assets or Fund Balances

| <u>Description</u> | <u>Amount</u> |
|--|------------------|
| SPLIT-DOLLAR INSURANCE PRIOR PERIOD ADJUSTMENT | \$ <u>51,800</u> |
| TOTAL | \$ <u>51,800</u> |

Federal Statements

Statement 3 - Form 990, Part II, Line 23 - Specific Assistance to Individuals

| Description | Amount |
|------------------------------------|---------------------|
| TO FIN. INDIGENT CANCER PATIENTS | \$ 96,854 |
| SEE ATTACHED STMT (ASST. TO ORGS.) | 3,119,525 |
| TOTAL | <u>\$ 3,216,379</u> |

Statement 4 - Form 990, Part II, Line 43 - Other Functional Expenses

| Description | Total Expenses | Program Service | Mgt & General | Fund-Raising |
|-----------------------------|---------------------|-------------------|-------------------|-------------------|
| | \$ | \$ | \$ | \$ |
| EXPENSES | | | | |
| MAILING SERVICES | 156,262 | 62,505 | 23,439 | 70,318 |
| DATA PROCESSING | 167,542 | 70,459 | 25,705 | 71,378 |
| LIST RENTALS | 230,187 | 92,075 | 34,528 | 103,584 |
| DIRECT MAIL CONSULTANT | 193,408 | 77,363 | 29,011 | 87,034 |
| SWEEPSTAKES EXPENSE | 27,540 | 5,508 | | 22,032 |
| OTHER PROFESSIONAL SERVICES | 356,025 | 21,219 | 55,586 | 279,220 |
| ADVERTISING | 11,542 | 4,617 | 1,731 | 5,194 |
| INSURANCE | 54,760 | 30,118 | 9,583 | 15,059 |
| REPAIRS & MAINTENANCE | 54,331 | 29,882 | 9,508 | 14,941 |
| DUES & SUBSCRIPTIONS | 7,498 | 4,495 | 1,168 | 1,835 |
| MISCELLANEOUS | -2,099 | 4,863 | -11,380 | 4,418 |
| STATE REGISTRATION FEES | 3,795 | | 3,795 | |
| SERVICE CHARGES | 67,050 | | 67,050 | |
| TOTAL | <u>\$ 1,327,841</u> | <u>\$ 403,104</u> | <u>\$ 249,724</u> | <u>\$ 675,013</u> |

Statement 5 - Form 990, Part III - Organization's Primary Exempt Purpose

TO PROVIDE DIRECT FINANCIAL AID AND OTHER SUPPORT AND SERVICES TO FINANCIALLY INDIGENT CANCER PATIENTS; TO DESSEMINATE INFORMATION CONCERNING THE EARLY DETECTION AND PREVENTION OF CANCER; TO PROVIDE GRANTS AND GIFTS IN KIND TO HOSPICES, OTHER HEALTH CARE PROVIDERS, AND TO VARIOUS NON-PROFIT COMMUNITY SERVICE ORGANIZATIONS WHICH AID THE ILL, NEEDY AND INFANTS.

Federal Statements

Statement 6 - Form 990, Part IV, Line 57 - Land, Buildings, and Equipment

| <u>Description</u> | <u>Beginning of Year</u> | <u>Accum Deprec</u> | <u>End of Year</u> | <u>Accum Deprec</u> |
|------------------------------|------------------------------|-------------------------|------------------------|-------------------------|
| LAND | \$ 130,303 | \$ | \$ 130,303 | \$ |
| BUILDING & IMPROVEMENTS | 946,595 | | 988,568 | |
| OFFICE FURNITURE & EQUIPMENT | 185,633 | | 193,491 | |
| AUTOMOBILES | 263,132 | | 265,775 | |
| ACCUMULATED DEPRECIATION | | 423,570 | | 475,756 |
| TOTAL | <u>\$ 1,525,663</u> | <u>\$ 423,570</u> | <u>\$ 1,578,137</u> | <u>\$ 475,756</u> |

Statement 7 - Form 990, Part IV, Line 58 - Other Assets

| <u>Description</u> | <u>Beginning of Year</u> | <u>End of Year</u> |
|-----------------------|------------------------------|------------------------|
| CSV OF LIFE INSURANCE | \$ 126,682 | \$ 192,549 |
| TOTAL | <u>\$ 126,682</u> | <u>\$ 192,549</u> |

Statement 8 - Schedule A, Part III, Line 2b - Lending of Money or Extension of Credit

AMOUNTS LOANED TO OFFICERS RELATE TO THE ABOLISHMENT OF SPLIT DOLLAR LIFE INSURANCE POLICIES. THE EXCESS OF THE HISTORICAL PREMIUMS PAID ON THE POLICIES OVER THE AMOUNT DERIVED UNDER THE IRS FORMULA WERE RECLASSIFIED TO LOANS TO OFFICERS.

Federal Statements

Statement 9 - Schedule A, Part IV-A, Line 22 - Other Income

| Description | 2003 | 2002 | 2001 | 2000 |
|----------------------|-------------------|-------------------|-------------------|-------------------|
| MAILING LIST RENTAL | \$ 182,323 | \$ 157,436 | \$ 129,946 | \$ 130,208 |
| MISCELLANEOUS INCOME | 2,739 | 9,376 | 8,694 | |
| TOTAL | <u>\$ 185,062</u> | <u>\$ 166,812</u> | <u>\$ 138,640</u> | <u>\$ 130,208</u> |

Attachment to Form 990
Part VI, Line 90a

Alabama
Alaska
Arizona
Arkansas
California
Colorado
Connecticut
Florida
Georgia
Illinois
Indiana
Kansas
Kentucky
Louisiana
Maine
Maryland
Massachusetts
Michigan
Minnesota
Mississippi
Missouri
New Hampshire
New Jersey
New Mexico
New York
North Carolina
North Dakota
Ohio
Oklahoma
Oregon
Pennsylvania
Rhode Island
South Carolina
Tennessee
Utah
Virginia
Washington
West Virginia
Wisconsin

Cancer Fund of America, Inc.
Form 990, Page 2, Part II
Line 23
12/31/2004

| <u>Name</u> | <u>Non-Cash Contribution</u> |
|-----------------------------------|----------------------------------|
| Blue-Gray Community Hospice | 7,509 |
| Hospice of Limestone County | 5,518 |
| Wiregrass Hospice-Eufaula | 6,492 |
| SEASHA | 6,176 |
| Hospice of the Highland | 6,976 |
| Rio International Outreach | 33,457 |
| Family Home HC S.E. | 7,637 |
| Seymour Childcare & Learning | 5,703 |
| Family Home Health SE | 5,604 |
| St Mary's Home Health | 8,521 |
| Share Food Bank | 540,610 |
| Angelic Ministry | 9,821 |
| Knoxville-Knox County Cal | 21,738 |
| Halls Lions Club | 54,922 |
| God's Jail Ministry | 11,099 |
| Hospice Direct, Inc. | 9,165 |
| Christian Applachian | 200,383 |
| Merizdo Center Ministries | 927,943 |
| CVDHD Hospice | 8,894 |
| Kentucky Homeplace | 501,665 |
| KY River Area Dev. Dist | 8,897 |
| LCCS Services | 730,795 |
| Total Assistance to Organizations | <u>3,119,525</u> |

Application for Extension of Time To File an Exempt Organization Return

OMB No 1545-1709

Department of the Treasury
Internal Revenue Service

► File a separate application for each return

- If you are filing for an Automatic 3-Month Extension, complete only Part I and check this box ☒
 - If you are filing for an Additional (not automatic) 3-Month Extension, complete only Part II (on page 2 of this form).
- Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868

Part I Automatic 3-Month Extension of Time- Only submit original (no copies needed)

Form 990-T corporations requesting an automatic 6-month extension-check this box and complete Part I only ☐

All other corporations (including Form 990-C filers) must use Form 7004 to request an extension of time to file income tax returns. Partnerships, REMICs, and trusts must use Form 8738 to request an extension of time to file Form 1065, 1068, or 1041 Electronic Filing (e-file). Form 8868 can be filed electronically if you want a 3-month automatic extension of time to file one of the returns noted below (6 months for corporate Form 990-T filers). However, you cannot file it electronically if you want the additional (not automatic) 3-month extension. Instead you must submit the fully completed signed page 2 (Part II) of Form 8868. For more details on the electronic filing of this form, visit www.irs.gov/efile.

| | | |
|---|--|--------------------------------|
| Type or print | Name of Exempt Organization | Employer identification number |
| File by the due date for filing your return. See instructions | CANCER FUND OF AMERICA, INC. Number, street, and room or suite no. If a P.O. box, see instructions 2901 BREEZEWOOD LANE City, town or post office, state, and ZIP code For a foreign address, see instructions KNOXVILLE TN 37921-1099 | 58-1766061 |

Check type of return to be filed (file a separate application for each return)

- | | | |
|--|--|------------------------------------|
| <input checked="" type="checkbox"/> Form 990 | <input type="checkbox"/> Form 990-T (corporation) | <input type="checkbox"/> Form 4720 |
| <input type="checkbox"/> Form 990-BL | <input type="checkbox"/> Form 990-T (sec 401(a) or 408(a) trust) | <input type="checkbox"/> Form 5227 |
| <input type="checkbox"/> Form 990-EZ | <input type="checkbox"/> Form 990-T (trust other than above) | <input type="checkbox"/> Form 6069 |
| <input type="checkbox"/> Form 990-PF | <input type="checkbox"/> Form 1041-A | <input type="checkbox"/> Form 8870 |

● The books are in the care of ► Kyle Effler ..

Telephone No. ► 480-654-4715 FAX No. ►

- If the organization does not have an office or place of business in the United States, check this box ☐
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____ If this is for the whole group, check this box ☐ . If it is for part of the group, check this box ☐ and attach a list with the names and EINs of all members the extension will cover.

1 I request an automatic 3-month (6-months for a Form 990-T corporation) extension of time until 8/15/05 to file the exempt organization return for the organization named above. The extension is for the organization's return for
► ☒ calendar year 2004 or
► ☐ tax year beginning .. and ending ..

2 If this tax year is for less than 12 months, check reason ☐ Initial return ☐ Final return ☐ Change in accounting period

3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits See instructions \$ _____

b If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made Include any prior year overpayment allowed as a credit \$ _____

c Balance Due. Subtract line 3b from line 3a Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System) See instructions \$ _____

Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions

For Privacy Act and Paperwork Reduction Act Notice, see Instructions.

- If you are filing for an Additional (not automatic) 3-Month Extension, complete only Part II and check this box ☒ **X**
 Note. Only complete Part II if you have already been granted an automatic 3-month extension on a previously filed Form 8868

- If you are filing for an Automatic 3-Month Extension, complete only Part I (on page 1)

Part II Additional (not automatic) 3-Month Extension of Time-Must File Original and One Copy.

| | | | |
|---|---|--|--------------------------------|
| Type or print File by the extended due date for filing the return. See instructions. | Name of Exempt Organization | | Employer identification number |
| | CANCER FUND OF AMERICA, INC. | | 58-1766061 |
| | Number, street, and room or suite no. If a P.O. box, see instructions. 2901 BREEZEWOOD LANE | | For IRS use only |
| | City, town or post office, state, and ZIP code. For a foreign address, see instructions. KNOXVILLE TN 37921-1099 | | |

Check type of return to be filed (File a separate application for each return)

- | | | |
|--|---|------------------------------------|
| <input checked="" type="checkbox"/> Form 990 | <input type="checkbox"/> Form 990-T (sec. 401(a) or 408(a) trust) | <input type="checkbox"/> Form 5227 |
| <input type="checkbox"/> Form 990-BL | <input type="checkbox"/> Form 990-T (trust other than above) | <input type="checkbox"/> Form 6089 |
| <input type="checkbox"/> Form 990-EZ | <input type="checkbox"/> Form 1041-A | <input type="checkbox"/> Form 8870 |
| <input type="checkbox"/> Form 990-PF | <input type="checkbox"/> Form 4720 | |

STOP: Do not complete Part II if you were not already granted an automatic 3-month extension on a previously filed Form 8868.

- The books are in the care of **KYLE EFFLER**
 Telephone No **480-654-4715** FAX No ☐
- If the organization does not have an office or place of business in the United States, check this box ☐
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____ If this is for the whole group, check this box ☐ If it is for part of the group, check this box ☐ and attach a list with the names and EINs of all members the extension is for.

- 4 I request an additional 3-month extension of time until **11/15/05**
- 5 For calendar year **2004**, or other tax year beginning _____, and ending _____
- 6 If this tax year is for less than 12 months, check reason: ☐ Initial return ☐ Final return ☐ Change in accounting period
- 7 State in detail why you need the extension
ADDITIONAL TIME IS REQUESTED TO GATHER INFORMATION TO PREPARE A COMPLETE AND ACCURATE RETURN.
- 8a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions \$ _____
- b If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit and any amount paid previously with Form 8868 \$ _____
- c Balance Due. Subtract line 8b from line 8a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions \$ _____

Signature and Verification

Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete, and that I am authorized to prepare this form

Signature  Title **CFA** Date **8/9/05**

Notice to Applicant-To Be Completed by the IRS

- ☐ We have approved this application. Please attach this form to the organization's return
- ☐ We have not approved this application. However, we have granted a 10-day grace period from the later of the date shown below or the due date of the organization's return (including any prior extensions). This grace period is considered to be a valid extension of time for elections otherwise required to be made on a timely return. Please attach this form to the organization's return
- ☐ We have not approved this application. After considering the reasons stated in item 7, we cannot grant your request for an extension of time to file. We are not granting a 10-day grace period
- ☐ We cannot consider this application because it was filed after the extended due date of the return for which an extension was requested
- ☐ Other

By _____

Director _____

Date _____

Alternate Mailing Address - Enter the address if you want the copy of this application for an additional 3-month extension returned to an address different than the one entered above

| | |
|---------------|--|
| Type or print | Name |
| | PINKSTAFF, DANIELS & SIMPSON, P.C. |
| | Number and street (include suite, room, or apt. no.) or a P.O. box number 8858 CEDAR SPRINGS LANE, SUITE 5000 |
| | City or town, province or state, and country (including postal or ZIP code) KNOXVILLE TN 37923 |